

### **ABOUT COMPANY**

- RailScanner has been established in 2018, in cooperation with leading experts in railway industry throughout Europe and leading IT experts in ecommerce
- Based in Prague, Czech Republic, in the heart of Europe



## MARKET ANALYSIS

In the world of wagon rental exist currently following shareholders:

- state owned railways / private owned railways
- wagon rental companies / wagon producers / locomotive rental companies
- Forwarding / spedition companies
- Producers and traders of products that need railway transportation

THESE COMPANIES ARE NOT INTERCONNECTED





# MARKET ANALYSIS

- Wagon rental companies struggle to utilise full scale of their fleet, locomotives suffer from idle time
- Companies demanding wagons have difficulties to find suitable type for their needs at specific time
- Offer and demand don't meet each other
  - => due to the lack of interconnection and lack of connection means





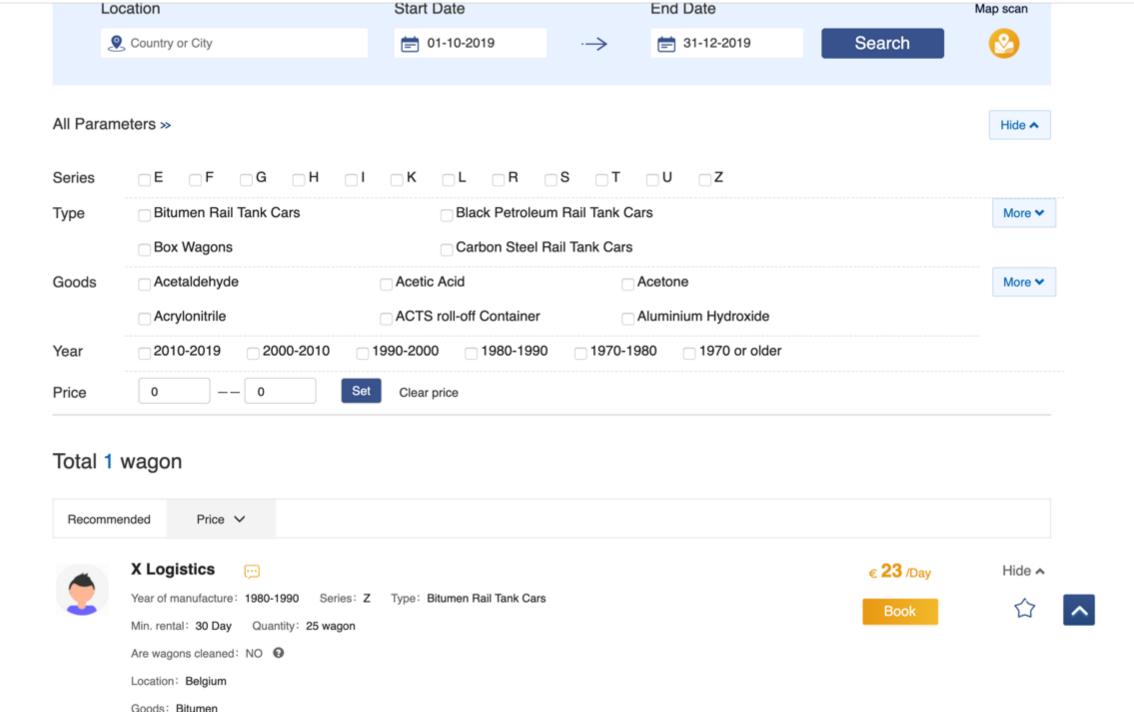
## INNOVATIVE SOLUTION

- Online platform enables to all existing lessors on the market to share their free wagon capacities on the market
- Lessees are able to scan the whole market of all available free wagon assets or locomotive assets, choose the best option, based on the technical details and territorial position
- Offer and demand in wagon/loco rental industry will meet in one platform
- All offers from Lessors are transparent, easy to be find, filtered for exact needed detail of technical, commercial and territorial information

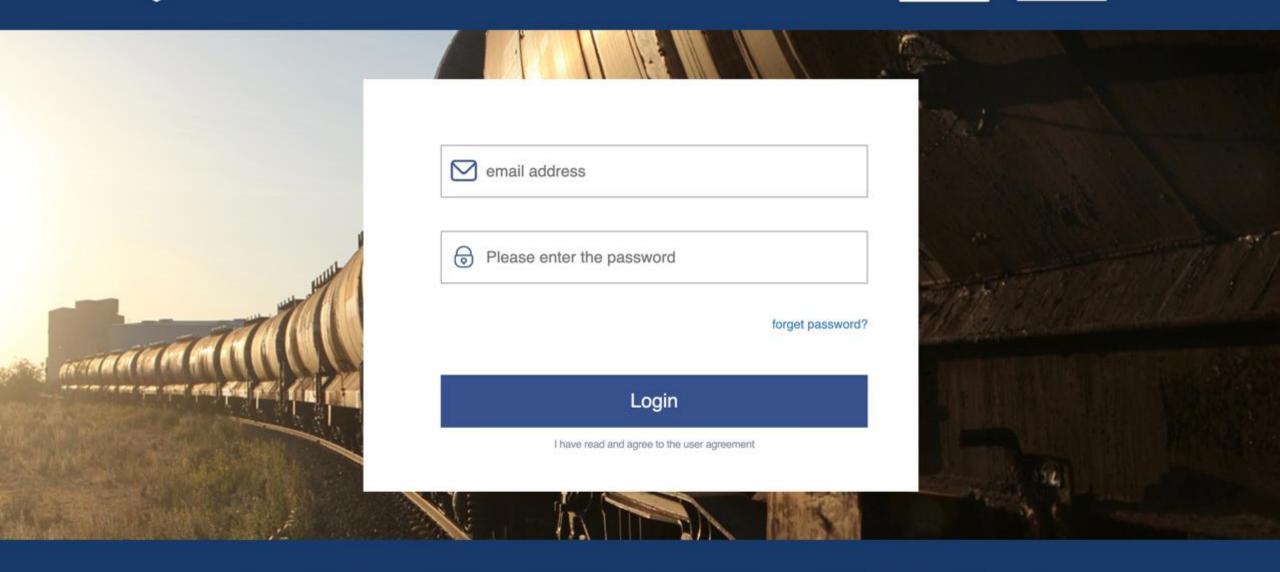
















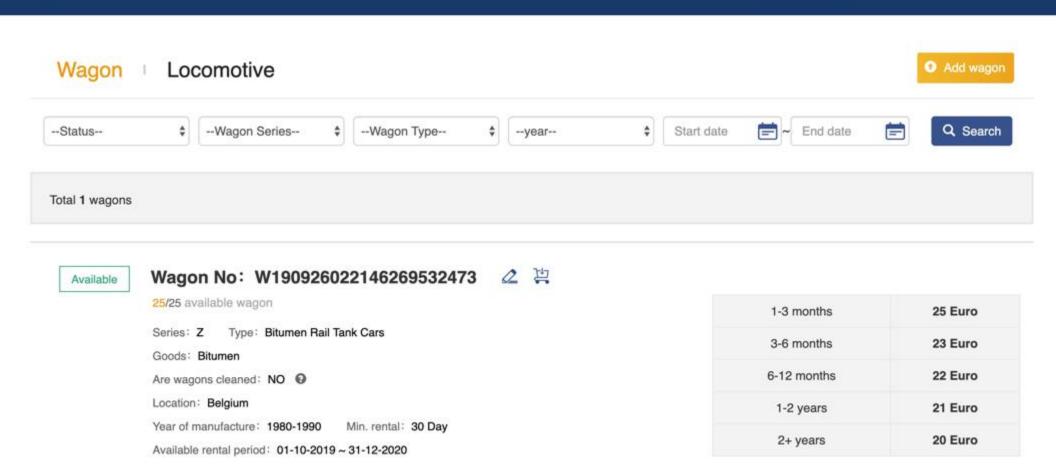
#### **Add Wagon**

back to wagon list

		A	•	
Vagon Series:	Wagon Series	Wagon Type	*	
Goods:	<ul> <li>Acetaldehyde</li> </ul>	Acetic Acid	☐ Acetone	
doods.	Acrylonitrile	ACTS roll-off Container		
	Acrylonitrile     Ammoniak		<ul> <li>Aluminium Hydroxide</li> <li>Ballast</li> </ul>	
		☐ Aniline☐ Biodiesel☐	<ul><li>□ Ballast</li><li>□ Bitumen</li></ul>	
	☐ Beets			
	☐ Bleaching solution	☐ Brown Coal Dust	☐ Brown Goods	
	☐ Bunker Oil	Butadiene	Butane	
	■ Butanol	Caustic Soda lye	□ Cement	
	□ Chlorine	<ul> <li>Chloroacetic Acid, molten</li> </ul>	☐ Coal	
	☐ Coke	<ul><li>Container</li></ul>	☐ Crude Oil	
	□ Diesel	□ Dust	<ul><li>Energy Products</li></ul>	
	■ Ethanol	<ul> <li>Ethulene Oxid chloroethen</li> </ul>	<ul><li>Ethyl Chloride</li></ul>	
	<ul><li>Fertilizer</li></ul>	□ Flat Steel	Glycerine	
	☐ Grain	□ Gravel	Heptane	
		Hexene	<ul><li>Hydrogen Peroxide</li></ul>	
	<ul><li>ISO Container</li></ul>	Isobutene	Jet A1	
	□ Limestone	Liquid Suplhur	Long Steel	
	□ LPG		<ul><li>Methanol</li></ul>	
	<ul><li>Methyl Chloride</li></ul>	<ul> <li>Mineral Ores</li> </ul>	Mixture A	
	■ Mixture A0	■ Mixture A1	■ Mixture C	
	■ Nitric Acid	□ Oleum	<ul> <li>Palletised Goods</li> </ul>	
	<ul><li>Paraffin</li></ul>	□ Petrol	Phenol	
	Phosphoric Acid	<ul> <li>Plastic Granulate</li> </ul>	Propane	
	<ul> <li>Propylene Oxid</li> </ul>	<ul> <li>Quartz Sand</li> </ul>	Round Steel	
	■ Roundwood	Rye	Sand	
	Scrap	Slabs	Steel Coils	



	White Goods			
Location:	Wagon Last Country		Wagon Last City	<b>‡</b>
Year of manufacture:	year of manufacture \$			
Minimum rental period:	Enter number of days			
Quantity:	Number of Wagon			
Wagon Price Per day:	1-3 months	Euro		
	3-6 months	Euro		
	6-12 months	Euro		
	1-2 years	Euro		
	2+ years	Euro		
Are wagons cleaned:	● NO ○ YES			
The last loaded product:	select			
Availability Period:	Start date 🖃	End date		
upload attachments:	Upload Multiple a	ttachments can be sel	ected and up to 5 attachments	
Comments:				
Comments.				



#### **VISION**

- RailScanner Internet tool to interconnect all wagon/locomotive rental shareholders on the railway market.
- We bring IT innovation into the railway industry for everyday usage and make wagon/locomotive rental easy, smooth and fun to deal with. We believe this is the right step for railway industry.
- Further plans are to add backload capacity check, find technician/workshop in any country, container rental search,



