

Information Exchange between Forwarders and Railway Stakeholders

Speaker:

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(Member of the Board of Management)



Agenda

- Who we are
- Our product
- A unified user interface for the dispatcher
- Seamless integration of various partner interfaces
- Different interfaces demand different types of address information
- Improving the collaboration between forwarders and railway carriers

Who we are

- Leading in Transport Management Software (TMS) for logistics, forwarding agencies and shipping
- Established in 1980
- Available in German, English,
 French, Dutch, Polish
- Headquarters in Greven, Germany
- Branches in France, The Netherlands and Poland
- Currently more than 870 customers with 23.000 users are working with our TMS WinSped.







Our product

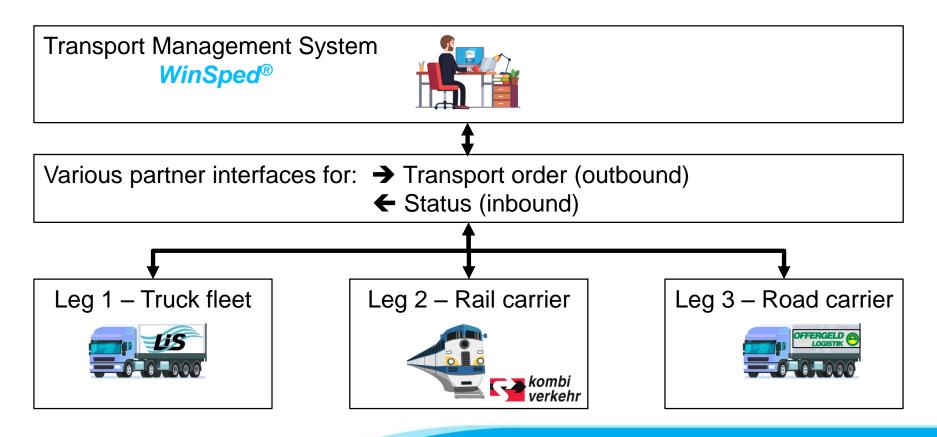
- Our TMS WinSped provides a <u>unified user interface</u> to schedule different types of transportation.
- That is based on a <u>seamless integration</u> of various partner interfaces.
- Our most important intermodal references are:





A unified user interface for the dispatcher

In this typical situation the dispatcher plans three legs for one customer order.
 The dispatcher chooses different carriers / types of transportation for each leg.





A unified user interface for the dispatcher - Example

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Seamless integration of various partner interfaces

	Leg 1 = 0 0.000	Leg 2	Leg 3
Carrier types	Truck fleet DAF Iveco MAN Mercedes Renault Scania	Rail carrier Adriakombi Mercitalia Intermodal HUPAC Kombiverkehr Novatrans TX Logistik	Road carrier Fiege Hammer Offergeld Pöppel Transdanubia Urban
Interfaces	Telematics Fleetboard Spedion TomTom Transics +30 more	EDI CESAR	EDI EDIFACT LISIN FORTRAS

The different interfaces require different kinds of addresses.



Different interfaces demand different types of address information

- The dispatcher wants to use one, unified address in his TMS user interface.
- Therefore different types of address information have to be mapped.

Carrier interface	Address type	Example
Fleet	Geographic coordinates	Long 6,92372 Lat 50,88851
Rail carrier	UIRR /UIC code	550 / 154799
Road Carrier	Postal address	Am Eifeltor 2 D 50997 Köln

 LIS maps the UIRR codes with the postal address for railway stations as provided by the European Union and offers this as a master data package to their customers.

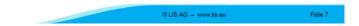


Improving the collaboration between forwarders and railway carriers

- Compared to multiple interfaces to connect truck telematics and road carriers, our customers use only one EDI interface to connect to rail carriers.
- A more widely established standard interface with UIRR / UIC address codes would make the collaboration between the intermodal partners more cost efficient whilst the connection itself could be established faster.



The different interfaces require different kinds of addresses.





Thank you very much for your attention.

By the way

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In case you can't read Chinese it really does help to have an alternative type of address

Supplier	Supplier Address	City	Longitude1	Latitude1
上海巴斯夫 / BASF Shanghai	上海市张扬北路3839号	上海	121.5846597	31.32444451
沈阳海斯坦普 / GESTAMP Shenyang	沈阳经济技术开发区开发二十二号路188号	沈阳	123.1422826	41.67603696
沈阳蒙塔萨 / Metalsa Shenyang	辽宁省沈阳市经济技术开发区开发二十五号路 126号	沈阳	123.1592165	41.66880708
北京大圆 / Daewoon Beijing	北京市平谷区兴谷工业开发区M2-6区	北京	117.1107915	40.15277024
天津日进 / ILJIN Tianjin	天津市武清开发区泉达路12号(一厂)	天津	117.0393277	39.40161179
常州埃德里希 / Erdrich Changzhou	常州市新北区勤奋路78号	常州	119.8960035	31.86093642