



FAR EAST LAND BRIDGE Ltd.

Container transportation between Asia and Europe
via the Trans-Siberian Railway connection

www.felb.world

COMPANY AND SERVICES

Far East Land Bridge Ltd. as a member of **UTLC** is specialized in transporting **40ft DV, 40ft HC and 20ft** containers from **Asia** (China, South Korea and Japan) to **Russia/Europe** and vice versa using the Trans-Siberian railway and Silk Road (Dostyk) connection.



The **main served areas in Central Europe** are:

- Bratislava/Dobra
- Prague/Vienna
- Wroclaw/Warsaw
- Malaszewicze
- Duisburg/Hamburg
- Leipzig

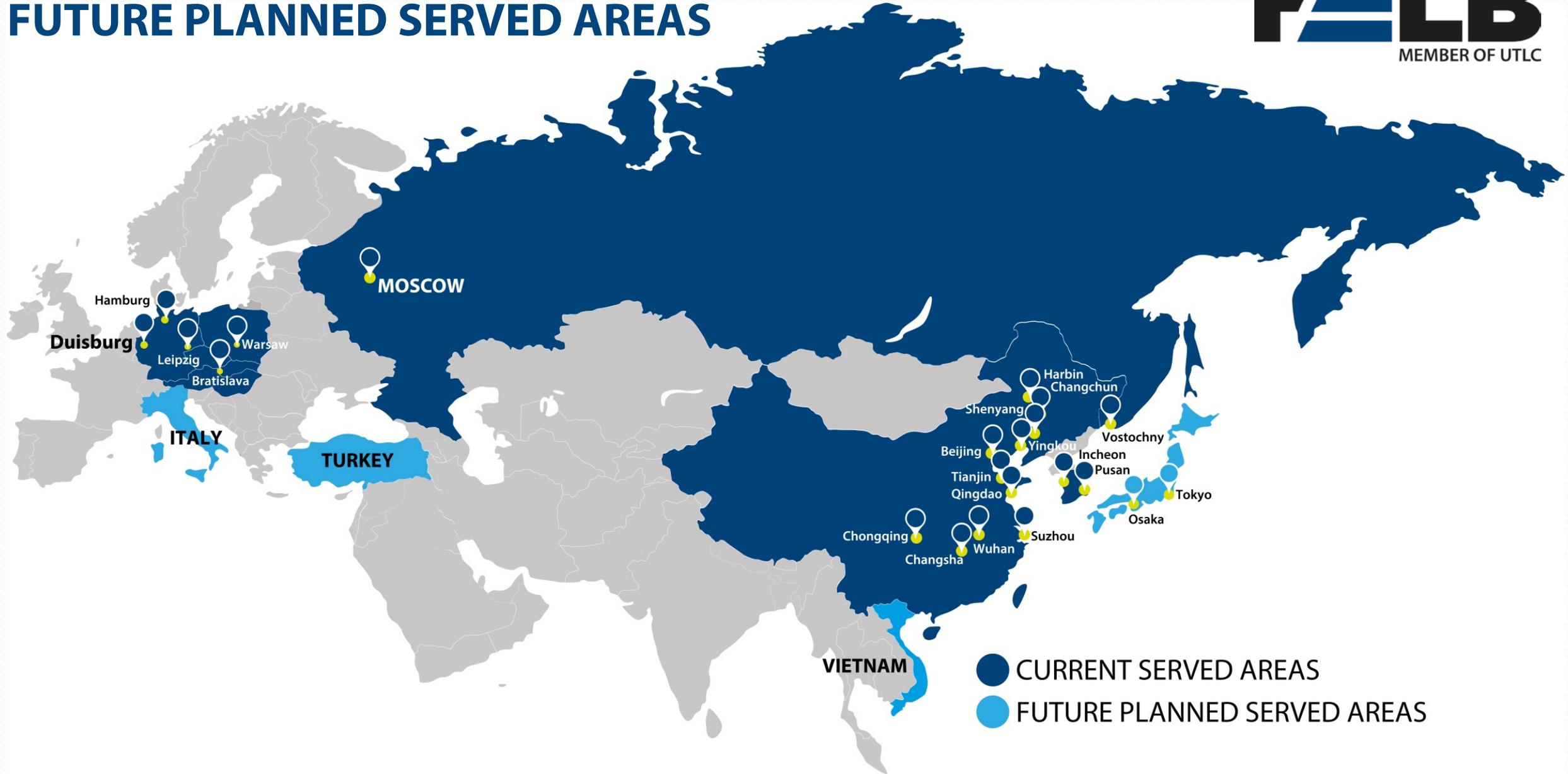
The **main served areas in Asia** are:

- Suzhou/Shanghai
- Qingdao/Beijing/Tianjin
- Shenyang/Changchun
- Yingkou/Dalian/Changsha
- Incheon/Pusan
- Tokyo/Osaka

EASTBOUND ↔ WESTBOUND

- Distance Northern Route: **11.000 km**
- Distance Southern Route: **9.000 km**
- Transit-time: **2-3 weeks**
- High frequency of shipments
- High level of flexibility
- Terminals at the border stations

CURRENT AND FUTURE PLANNED SERVED AREAS



OUR OFFICES AND CONTACT POINTS

01 Vienna (administration
EUROPE: office), Warsaw, Nuremberg

02
RUSSIA: Moscow

03 Beijing, Shanghai, Chongqing,
CHINA: Dalian, Yingkou, Manzhouli



In our **strategic locations** along the route are more than 60 employees who ensure an **efficient operation and sale of our services.**

Offices in Europe

Vienna (main administration office)
Germany
Poland

Future planned office locations:

Italy (Milano)
Germany (Duisburg)
Czech republic

Office in Russia:

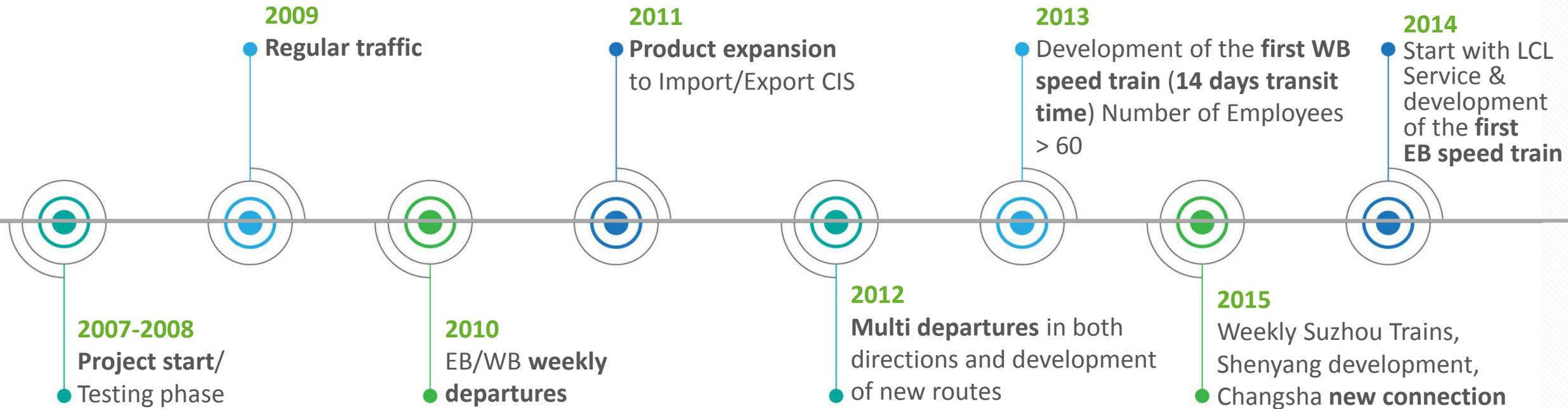
Moscow

Offices in Asia:

Beijing
Shanghai
Chongqing
Changchun
Suzhou
Dalian
Yingkou
Manzhouli



DEVELOPMENT



FACTS AND STATISTICS OVERVIEW



CONTAINER STOCK



- 4.900
- + UTLC ~ 65.000



TURNOVER



- 2014: 75.000.000 USD
- ESTIMATED: 2015: > 100.000.000 USD



STRUCTURE SHAREHOLDERS



- 100% RZD Group



VOLUMES



- 2014: EB/WB: 30.000 TEU
- 2015 ESTIMATED: 40.000 TEU

ADVANTAGES OF RAIL FREIGHT



01
AIR FREIGHT

- Distance: **8.500 km**
- Transit time: **3-7 days**
- Limited weight per unit
- **Very expensive**
- **Not suitable for regular business**
- High carbon footprint



02
RAIL FREIGHT

- Distance: **11.000 km**
- Transit-time: **2-3 weeks**
- **High frequency of shipments**
- **High level of flexibility**
- Terminals at the border stations
- Environment-friendly



03
SEA FREIGHT

- Distance: **20.000 km**
- Transit time: **6 weeks**
- **Slow steaming**
- **Unstable rates**
- Different climate zones

FASTER THAN SEA FREIGHT
CHEAPER THAN AIR FREIGHT

NATURE OF BUSINESS AND MAIN BUSINESS PROCESS



01: INQUIRY:

- Submitting the FELB standard booking form
- Confirming or declining the booking form



02: BOOKING:

- Issuing the invoice to the customer
- Additional costs charging separately to the customer



03: TRANSPORT:

- Pre-carriage arrangement
- Railing
- On-carriage



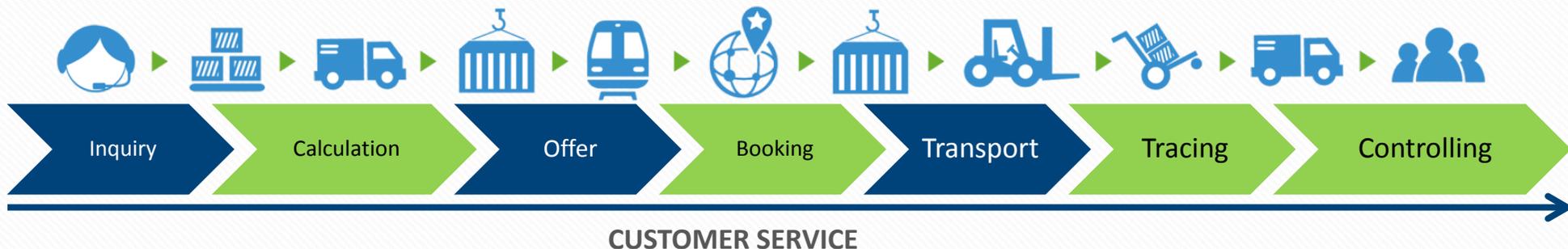
04: TRACING.

- Daily container tracing reports



05: CONTROLLING.

- Entering the data in myTransoffice
- Final check between calculated costs, invoiced costs and the effective P&L



SPEED TRAIN SERVICE

TRANSIT TIME 14-15 DAYS

Westbound > weekly departures

Eastbound > monthly departures



Guarded service from A to B and vice versa
Stable transit time and no delays

TRANSIT TIME
14 DAYS

LCL SOLUTION VIA SUZHOU

Dedicated LCL container open for clients with palletized cargo for small shipments under 1 CBM



EUROPE | WARSZAWA + DUISBURG

WARSZAWA > Consolidation & deconsolidation
DUISBURG > Deconsolidation

WE OFFER

- T1
- Unloading
- Customs clearance
- Inspections
- Distribution

CHINA | SUZHOU

SUZHOU > Consolidation & deconsolidation

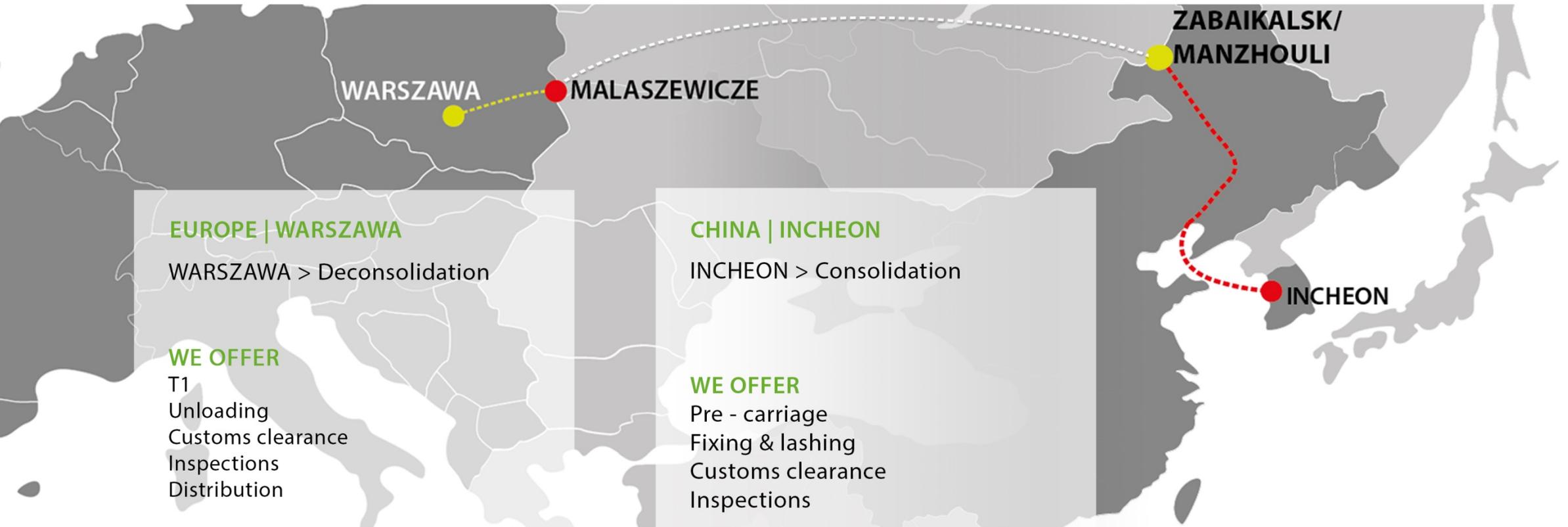
WE OFFER

- Pre - carriage
- Fixing & lashing
- Customs clearance
- Inspections

OUR SERVICE LINES: Suzhou – Warszawa
Suzhou – Duisburg
Warszawa – Suzhou

LCL SOLUTION VIA INCHEON

Dedicated LCL container open for clients with palletized cargo for small shipments under 1 CBM



OUR SERVICE LINES: Incheon – Warszawa
Warszawa – Incheon



TRACING

Daily information of container position



LIABILITY INSURANCE

Covering high value cargo up to \$15.000.000



DOCUMENTATION

Compact electronic documentation system based on a unique railway bill & cargo manifest

ECONOMIC ADVANTAGE

BENEFITS GAINED FROM A **SHORT TRANSIT TIME**



WORKING CAPITAL

Short-term capital commitment

INTERESTS

Small losses of commercial interests

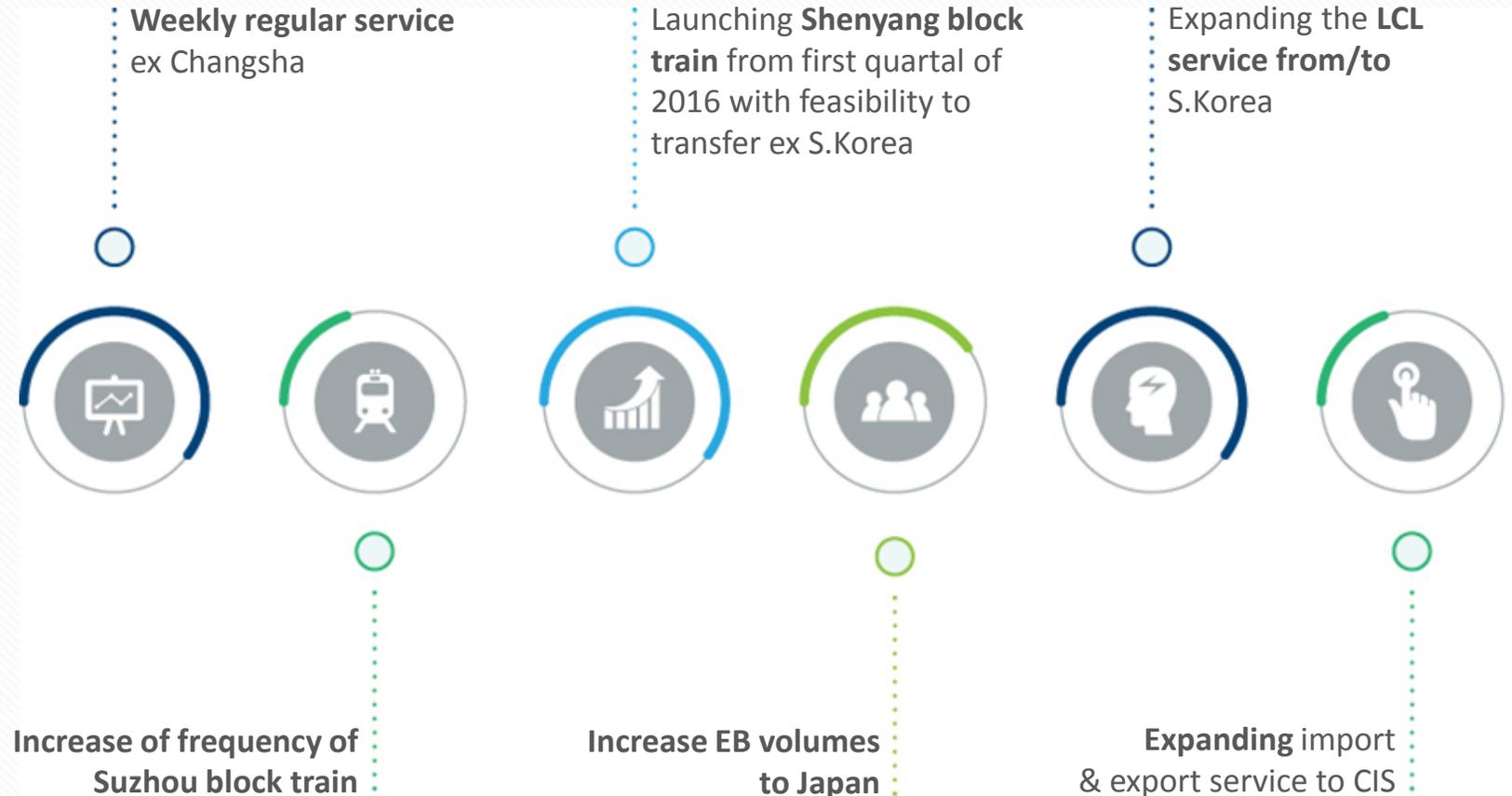
ECOLOGICAL ADVANTAGE

 **LOW CARBON FOOTPRINT**

 **SHORT PRE/ON-CARRIAGE DISTANCE**

 **LOW CO2 EMISSION**

FUTURE PLANS





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RZD Logistics