

Spezialisierung setzt Zeichen

Facts and figures

- Winner Spedition GmbH & Co. KG, Iserlohn
- Founded in 1946
- Familiy owned

Key areas of expertise:

- Transportation and logistics of long loads, steel, nonferrous metals
- Distribution of full loads, part loads, and general cargo

Company facts:

- Over 350 employees
- 12 branches in Germany
- One subsidiary in Italy, one in Poland and one in the Czech Republic
- Transshipment and warehousing space: 50,000 sq m covered space, of which 20,000 sq m heated
- Assured quality management system, certified to DIN EN ISO 9001:2000
- Number of shipments in 2009: 625,000
- Total tonnage in 2009: 1,730,000 t











Specialised in long loads

- Production lengths of between 3 and 12 metres
- Ground-level drive-in depots
- Dry transshipment area for all weather conditions
- Crane systems with a lifting force of 3–32 tonnes
- Dehumidification for very sensitive goods
- Expert employees
- Company's own, specially equipped fleet





Tie-down concept

- Coil units for intermodal transport for cargo loads of up to 30 t
- Semi-trailer with integrated coil well
- Stabilising side brackets
- Vertical support rungs on the outer frame
- Coil supports in the coil well
- Multi-lock outer frame
- Heavy-load lashing rings on the loading space









Spezialisierung setzt Zeichen

Transportation in Germany

- Branch offices in
 - **7** 20539 Hamburg

28832 Achim (Lower Saxony)

13509 Berlin

06749 Bitterfeld (Saxony-Anhalt)

04519 Rackwitz (Saxony)

58642 Iserlohn (NRW)

58675 Hemer (NRW)

01640 Coswig (Saxony)

68219 Mannheim (Baden- Württemberg)

90765 Fürth (Bavaria)

66450 Bexbach (Saarland)

75428 Illingen (Baden-Württemberg)

- Extensive distribution network via 12 locations throughout Germany
- Extensive distribution network via 12 locations throughout Germany
- General cargo, part loads and full loads
- European-wide computer network
- Customer-specific RDT connections





Warehouse logistics

- Warehouses are drive-in depots
- Equipped for transshipment by crane and fork-lift
- Warehousing and logistics IT systems
- Scanner systems in the entry and exit areas
- Ongoing stock control
- Dehumidification prevents against variations in the atmosphere

Outsourcing:

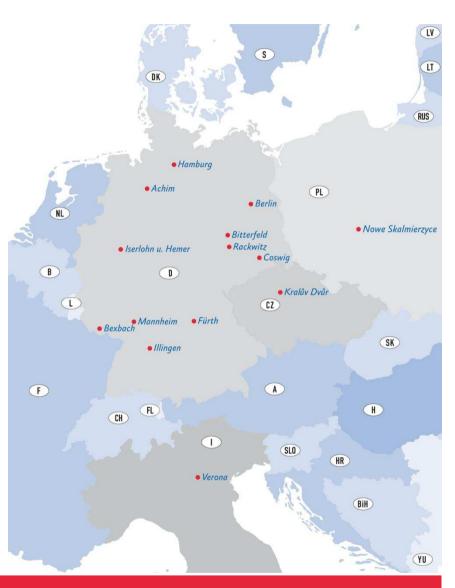
Order picking operation, packaging, quality control, transportation





Transportation in Europe

- Own branch offices in
 - → 37137 Verona/Italy
 - 7 63460 Nowe Skalmierzyce/Poland
 - 7 26701 Králuv Dvur/Czech Republic
- Extensive distribution network via subsidiaries in Italy, Poland, the Czech Republic and the 12 hubs in Germany
- Daily departures to 17 European countries
- Daily regular services, principally between hubs
- General cargo, part loads and full loads
- European-wide computer network
- Customer-specific RDT connections





Sea freight

- Shipping via all major ports
- FCL/LCL import and export
- Document processing
- Customs clearance
- Secured transportation
- Consolidation of shipments
- Project management
- Packing in standard batch sizes
- Warehousing, distribution



Air freight

- Cooperation with airlines taking on long loads and semi-finished products
- Import / export
- Regular and accumulated services
- Partial and full charter flights
- Document processing
- Customs clearance
- Advice on letter of credits
- Warehousing, distribution



Import / export

- Perfect customs clearance with ATLAS
- Electronic, straightforward and fast
- Imports and exports with non-EU countries are sped up
- Mandatory as of 01/07/2009: systematic processing of export declarations/AES via ATLAS



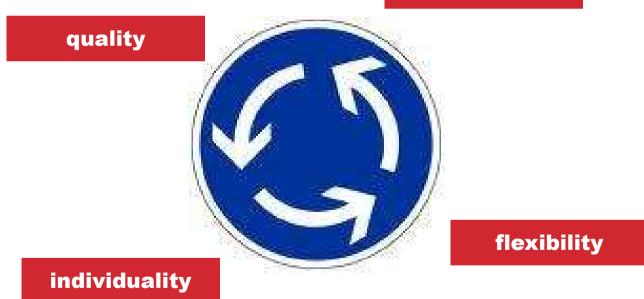
Services

Intermodal

Individual solutions

- Each job requires an individual solution
- We listen to you, advise and make recommendations
- We develop a customised concept
- We develop an appropriate quote

punctuality





Intermodal transport

- High company performance for over 30 years
- Daily intermodal transportation in Germany
 - ⊅ between the key terminals
- Intermondal transportation Germany–Italy
 - 7 20 times a week
 - More than 100 daily departures
- Increased transportation capacity
 - 7 Up to 30 t load capacity per unit
- Faster transit time
- Easing the situation on roads
- Minimised freight costs
- Economical and environmentally friendly
- 69,9% CO² savings towards road transportation





Intermodal transport



